

West Africa - Associate

Savannah Fund is a leading early stage tech investor in Subsaharan Africa with origins in Silicon Valley. The fund has 21 investments and reach in 8 African countries that have generated over 200 jobs and raised over \$20M in financing. The fund is growing its focus and portfolio in <u>West Africa</u> on top of the 6 portfolio companies in Ghana and Nigeria and plans to hit 10 by 2016 and continue rapid pace of investing in 10+ startups/year. We plan to maintain our reputation of being an active and value add tech seed investor on the continent. We are seeking an Associate who can grow into a Principal ideally based out of Lagos or Accra. We are looking for a self starter who can compliment our team of partners in East Africa.

Ideal traits of the candidate include:

- Very hungry, has to really want this role for a long term career in early stage investing the continent really needs.
- **Super social:** Not shy put him or herself out there meeting with startups, investors, corporates, government officials and other stakeholders in the startup ecosystem.
- Willing to do brute force: Get things done no matter the obstacles, this is not a cushy high paying private equity job but an opportunity to help shape West Africa's tech ecosystem.
- **History throwing meetups/events**: Ideally someone who understands the importance of throwing great events that can grow and work with hub managers, e.g. Like our fintech events Afrikoin and generally educating entrepreneurs about startups and venture capital.
- Well respected in the scene and/or connected family: We are looking for someone visible in West Africa and gained some level of respect from the West Africa (or pan Africa) scene in prior work history.
- Has started or been early at a startup: We believe having worked in a startup to be an important experience to be able to invest in early stages- the earlier the better, whether it failed or succeeded.
- International experience in work and/or Education: The role will require travel and interaction with startups, other investors across the continent in over 10 countries as well as USA, Asia and Europe.
- **Determination to not give up:** The work the Fund is doing is long term commitment and nothing happens without sheer will and determination, we expect whoever joins our team to be highly determined despite the odds.
- **Technology Background or Keen Interest:** Having a technical degree in Science, Technology, Engineering or Math or Economics/Business - if not explicitly technical, have a history or hobbies that shows you believe in the potential of technology.
- **Overall has to have a very positive outlook on life:** We value optimistic and positive personalities who can see the good and potential in the world around them ideally high



energy.

E-mail your application to us on <u>hello@savannah.vc</u> with Subject "West Africa Position". Be prepared to do short work assignments to prove your worth.