Copia Global
Chief Technology Officer
Location: Flexible

Our Company

The Sears catalog revolutionized life in the pioneer days of the United States. Fedex revolutionized distribution. Amazon revolutionized shopping in the internet age. Copia Global is revolutionizing eCommerce at the Base of the Pyramid. With $5T of annual income, the peri-urban and rural populations of the developing world represent a huge untapped market opportunity.

Copia is a for-profit company tapping into this market opportunity by enabling e-commerce for Base of the Pyramid consumers. Leveraging mobile technologies, the internet and a network of agents that serves as distribution points, Copia has built an innovative and sustainable business model that makes accessible a wide range of quality goods - be it rice, soap, mattresses, solar lights or even motorcycles to consumers at the base of the pyramid.

Founded in 2012 by social entrepreneurs in Silicon Valley, Copia started its first operation in Kenya. The Company now has a network of hundreds of agents, small shopkeepers in villages surrounding Nairobi, who share the Copia catalog with their customers, place customer orders via mobile technologies and receive a commission on every sale. Copia's fleet of trucks delivers customer orders to the agents' shops for customer pick up within 48 hours.

Chief Technology Officer

Have early, stage entrepreneurial energy? Looking for a hands-on, dynamic and action packed role? Copia Global seeks a talented, individual to join the team and as the primary technology architect of the Amazon of the new frontier. The position requires creativity, excellent communication, knowledge and experience with ERP systems configuration and exceptional project management skills. It is essential you are results driven and can work in an unstructured start-up environment. You should be a technology expert but also possess a strong analytical mindset combined with the ability to understand business operations/needs.

Responsibilities

The CTO is responsible for overseeing all technical aspects of the company and driving how Copia uses technology to enable all its business activities and processes. The CTO will work closely with department leads to achieve the company's strategic goals in a rapidly growing organization.

Specifically, the CTO will be responsible for the following:

- Work closely with the executive team to establish the company's technical vision
- Lead all aspects of the company's technological development
- Work in concert with senior leadership to leverage technology to increase operational efficiencies
- Create and manage the technology team
- Implement technology solutions and assure successful adoption
- Create processes to ensure data is being correctly input, ensure integrity of data and continuously identify data collection gaps
- Continuously research leading edge technologies that can be incorporated into the Copia model.

Requirements

- Minimum Bachelor's degree
- Highly analytical, quick learner and adaptive
- Significant development experience required
- Familiarity with Python
- Experience working with ERP systems. Open source preferred
- Demonstrable experience in project management
- Proven leader of technology teams
- Strong communication skills
- Proven ability to be a business strategy leader as well as technology leader.

This is an opportunity to be part of the early stage team of a company with enormous potential.

Compensation

Compensation will be awarded in the form of a base salary dependent on experience plus a bonus and/or equity dependent on performance.

Application Process

Please submit a cover letter (in the form of a detailed email) explaining your interest in the position along with your resume to Crispin Murira at crispin@copiaglobal.com.